



offlcc-building









组织结构

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## 业务拓展

Business developments

结算业务 Settlement Business

公司强化内部转帐  
继续 使集团内 11% 的资  
金通过体内循环 加快  
资金周转速度 提高了设  
备使用效益 为公司古  
今大 。

We put business  
on basis on internal  
settlement so that 90% of  
SAIC group's funds are  
circulated within the group,  
which greatly speeds up  
cash turnover and funds  
efficiency. The picture  
shows the Business Ha of  
us

买方信贷 Buyer Credit

公司为客户提供买方信贷业务、支持集团企业的产品销售。1997年用于支持桑塔纳轿车出口和租赁市场  
资金近 1 亿元。图为上汽集团产品桑塔纳轿车、 仙峰托 、大通 15 吨载重车、 海 50 拖拉机和飞腾  
人客车。

For the purpose of supporting SAIC group's products, we provide customers with services of Buyer Credit. In  
1997, we invested nearly RMB2 billion for supporting the financing and leasing markets of Santana cars. The picture  
shows major products of SAIC group: the Santana cars, the Xingfu motorcycles, the Shanghai 50 tractor, the FY  
touring buses, the Dongfeng heavy duty trucks (1510 series).

上海大众汽车金融有限公司  
Shanghai Volkswagen Financial Services Co., Ltd.

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Business developments

支持集团新增长点 To support new developing areas of SAIC

上汽集团与大众汽车公司合作的SGM大项目，总投资152.1亿美元、总投资与注册资本额82.1亿美元。上汽财务公司牵头花旗银行组银团贷款。

Shanghai General Motors Co., Ltd. (SGM), with a total investment of \$152.1 billion, is a JV co-ventured by SAIC and GM. The funding gap of \$82.1 billion between its total investment and capital would be satisfied by syndicated loans led by Citibank N.A. Shanghai Branch and us.

United Automotive Electronic Systems Co. Ltd (UAES), the largest automotive components producer in China, has a total investment of RMB26.8 billion. We committed ourselves, with a loan up to the amount of RMB14.68 billion for the project.

国内最大的汽车零部件项目——联合汽车电子有限公司电子喷射项目曾投资6.88亿，上汽财务公司牵头贷款14.68亿。











